

**Title:** Proposal Engineer  
**Reports To:** Principal Engineer  
**Application Deadline:** Open until Filled  
**Posting:** Internal/External

**Responsibilities:** The successful candidate will likely have significant design experience and will have been involved in a number of complex integration programs.

- Generate and coordinate Statements of Work, deck plans, and nonrecurring estimates for aircraft interior proposals
- Review customer RFQs, understanding customer requirements
- Identify and recommend effective and efficient solutions to customer requirements
- Make recommendations, ensuring that HT proposals maximize the use of existing product/design data and minimizing certification requirements
- Support Marketing/Sales efforts on aircraft interior proposals
- Investigate aircraft configurations to determine impact on HT Interior products
- Identify scope of work for Estimating and Engineering
- Prepare deck plans and statements of work
- Coordinate nonrecurring estimates ensuring that these reflect the most effective methodology for the program
- Provide Marketing/Sales with design concepts and technical support
- Ensure quotes/proposals satisfy customer requirements with the lowest possible scope and cost
- Provide leadership and guidance as needed.

**Requirements:**

- Bachelors Degree in applicable engineering discipline or equivalent experience required
- Minimum of 5 years engineering experience with 3 years in an aircraft reconfiguration role
- Ability to work within a team environment
- Proficient in Word, Excel, and CAD
- Excellent oral, written, and organizational skills
- Lifting requirement: 30 lb

**Equal Opportunity Employer**